

Opening for Business Development Manager Role at **BOB Capital as Off Roll Employee**

Zone	State	City	BDM Required	TL Required
West Zone	Gujrat	Ahmadabad	6	
West Zone		Bhuj	3	
West Zone		Surat	3	1
West Zone		Vapi	1	
West Zone		Valsad	1	
West Zone		Rajkot	2	
West Zone		Indore	2	
West Zone		Devash-MP	1	
West Zone		Gwalior	1	
West Zone	Maharashtra	Western-Mumbai	6	
West Zone		Central - Mumbai	6	
West Zone		Pune	6	1
West Zone		Harbour	6	
South & East Zone	Telangana	Hyderabad	6	1
South & East Zone	West Bengal	Kolkata	5	
South & East Zone	Odisha	Bhubaneswar	1	
South & East Zone	Jharkhand	Ranchi/Jamshedpur	3/2	
South & East Zone	Tamil Nadu	Coimbatore	1	
South & East Zone	Tamil Nadu	Chennai	1	
South & East Zone	Kerala	Kochi	1	
South & East Zone	Kerala	Thrissur / Trivandrum	2	
North Zone	Rajasthan	Jaipur	2	1
North Zone		Jodhpur	2	
North Zone		Bhilwara	1	
North Zone		Bikaner	1	
North Zone		Banaras	3	1
North Zone		Banswara	1	
North Zone	Delhi	West Delhi	4	
North Zone		Gurgaon/Faridabad	3/2	1
North Zone		Ghaziabad	2	
North Zone		South Delhi	2	
North Zone		East Delhi	1	
North Zone		North Delhi	3	
North Zone		Noida	2	
North Zone		Dehradun	1	
North Zone	Lucknow	Lucknow	1	1
North Zone		Agra/Bareilly/Meerut	6	

Role Description:

This is a full-time, on-site role for Business Development Manager (Off Roll) for promoting and opening of Demat & Trading (2-in-1) account. The BDM is responsible for selling products, New Client Acquisition, maintaining Client and Bank relationships, and meeting sales target.

Qualifications:

- Minimum Graduations / 12th Pass with 6 months experience in Capital Market with preference in opening of Demat & Trading account and Selling Broking Products.
- Sales & Marketing skills.
- Customer Relationship Management skills.
- Excellent communications skills.

Applications should be submitted on our email 'careers@bobcaps.in'. Please mention "Application for the post of Business Development Manager (Off Roll)" in the subject. Applications with any other subject will not be accepted.

Candidates with the requisite experience mentioned above should only apply.